



## Press Release

### VMware Acquires Dunes Technologies

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**New automation solution will help VMware customers standardize and automate IT management processes on VMware Infrastructure**

**SAN FRANCISCO, September 11, 2007** — VMware, Inc., the virtualization leader, today announced it has acquired Dunes Technologies, a company that provides IT process orchestration software for virtual environments. Terms of the deal were not disclosed. The announcement was made at VMworld 2007.

“As customers move toward large-scale virtual infrastructure deployments, they need solutions that allow them to maintain control over a growing number of virtual machines,” said Raghu Raghuram, vice president of products and solutions at VMware. “Dunes has developed a powerful orchestration platform that will allow us to automate the entire virtual machine lifecycle from requisition to de-commissioning, while complementing existing VMware management and automation solutions such as VMware Lab Manager and the recently announced VMware Virtual Desktop Manager.”

“We are pleased to be joining with VMware,” said Stefan Hochuli Paychère, co-founder and CTO of Dunes. “As organizations continue to standardize on virtual infrastructure, they must have automation solutions that increase the efficiency of its management. With our products, VMware customers will be able to implement best practice operational processes for virtual infrastructure and ensure strict compliance with corporate IT standards and policies.”

Founded in 2001, Dunes Technologies has been financed and developed under the leadership of Affentranger Associates. Dunes Technologies is based in Lausanne, Switzerland with offices in Stamford, CT. For more information about Dunes, visit [www.dunes.ch](http://www.dunes.ch).

#### **About VMworld 2007**

VMworld 2007 brings together more than 10,000 IT professionals and executives, technology providers and industry experts from around the world to discuss and share ideas on virtualization, including unveiling the latest demos and best practices for deploying virtualization solutions. General sessions include presentations from AMD, Cisco, Intel, VMware executives and others as well as a panel on reducing the energy footprint of data centers. The conference features more than 250 unique sessions, 100 hands-on labs and 130 exhibits. Attendees can learn more about Dunes by visiting booth 926.

#### **About VMware, Inc.**

VMware (NYSE:VMW) is the global leader in virtual infrastructure software for industry-standard systems. Organizations of all sizes use VMware solutions to simplify their IT, fully leverage their existing computing investments and respond faster to changing business demands. VMware is based in Palo Alto, California and majority-owned by EMC Corporation (NYSE:EMC). For more information, visit [www.vmware.com](http://www.vmware.com).

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This release contains “forward-looking statements” as defined under the Federal Securities Laws. Actual results could differ materially from those projected in the forward-looking statements as a result of certain risk factors, including but not limited to: (i) adverse changes in general economic or market conditions; (ii) delays or reductions in consumer or information technology spending; (iii) competitive factors, including but not limited to pricing pressures and new product introductions; (iv) the transition to new products, the uncertainty of customer acceptance of new product offerings and rapid technological and market change; (v) insufficient, excess or obsolete inventory; (vi) war or acts of terrorism; (vii) the ability to attract and retain highly qualified employees; (viii) fluctuating currency exchange rates; and (ix) other one-time events and other important factors disclosed previously and from time to time in VMware’s filings with the U.S. Securities and Exchange Commission. VMware disclaims any obligation to update any such forward-looking statements after the date of this release.