

For immediate release

Affentranger Associates SA advised Ufenau Capital Partners on the acquisition of a multidisciplinary healthcare network in the German-speaking part of Switzerland.

Zurich, July 20th, 2016. Affentranger Associates advised Ufenau Capital Partners (UCP), a Swiss-based investor group focusing on investments in the services sector in German-speaking countries, on the acquisition of seven medical practices specialized in primary care, gastroenterology and radiology. This transaction was developed together with our German Mergers Alliance partner Capitalmind.

The practices acquired are regrouped under the holding named Doktorhuus, which will be used to further consolidate the Swiss market. With its 70 highly qualified employees, Doktorhuus is an important regional outpatient service provider in the cantons of Aargau, Luzern, Bern and Solothurn. UCP's ambition is to build a leading Swiss-wide multidisciplinary healthcare network focusing on providing best in class medical services.

The Swiss primary care market offers attractive characteristics supporting the successful implementation of the buy & build strategy pursued by Doktorhuus. Out of the 34'350 practicing doctors in Switzerland, more than half are active outside of hospitals and are on average 54 years old. Addressing a fragmented market and the growing succession issue faced by doctors owning a medical practice, Doktorhuus offers a sustainable and entrepreneurial solution.

This acquisition was initiated and developed together with our German Mergers Alliance partner Capitalmind. Affentranger Associates acted as exclusive financial advisor to UCP throughout the investment process. In addition, based on our position as trusted advisor we could develop a strong relationship with the sellers enabling a fair and swift process. This transaction highlights Affentranger Associates' expertise in the healthcare sector and strength in establishing attractive buy and build solutions.

Ralf Flore, Managing Partner of UCP comments: "Affentranger Associates approached us with a highly attractive healthcare concept in Switzerland and did a great job supporting us throughout the entire transaction. They provided high quality advisory services and contributed to the smooth acquisition of Doktorhuus. UCP is excited about this investment as it represents a unique platform to further consolidate a highly fragmented market."

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About Affentranger Associates SA

Incorporated in 2002, Affentranger Associates SA (aasa) is a business platform focused on the theme of value creation. As trusted advisor, aasa provides tailored entrepreneurial solutions based on unbiased and independent advice. aasa helps its clients analyze and understand major industry trends, evaluate strategic options and execute value creating corporate finance transactions. Together we shape strategic vision. Highest ethical standards and flawless execution are the cornerstones of the professional advisory work.

As principal investor, aasa has the ambition to achieve sustainable long-term returns by investing a combination of labor and capital in companies which are in a transition phase.

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